



**FEDERAL SUPPLY SERVICE
AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICE LIST
GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES**

McFarland Technology, Inc. provides a full range of
Information Technology (IT) Professional Services.

McFarland Technology, Inc.
4395 Old William Penn Highway
Murrysville, PA 15668

Contact: Barbara McFarland, President
Email: bmcfarland@mcfarlandtechnology.com
Phone: (724) 699-3841

Web: <http://www.mcfarlandtechnology.com>

Contract Number: GS-35F-090DA
Period Covered by Contract: 12/10/2015-12/09/2025

General Services Administration
Federal Acquisition Service

Products and ordering information in this Authorized Information Technology Schedule Price List
are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

For more information on ordering from Federal Supply Schedules, go to the
GSA Schedules page at GSA.gov.

McFarland Technology, Inc. is certified by the US Small Business Administration (SBA)
as a Women-Owned Small Business (WOSB).

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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).

IT Professional Services (SIN 54151S / 132-51)

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D307 Automated Information Systems Design and Integration Services

FPDS Code D308 Programming Services

FPDS Code D310 IT Backup and Security Services

FPDS Code D311 IT Data Conversion Services

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Cloud services (all associated labor); cognitive computing; conversion and implementation support; database planning and design; Internet of Things (IoT); IT project management; migration services (of all kinds); network services; programming; resources and facilities management; systems analysis, design, and implementation; and other services relevant to 29 CFR 541.400.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price, based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices, based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not applicable.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Labor Category Descriptions and Pricing below.**

2. Maximum order. **The maximum order value is \$500,000.**

3. Minimum order. **The minimum dollar value of orders to be issued is \$100.**

4. Geographic coverage (delivery area). **The geographic scope of the contract will be domestic delivery.**

5. Point(s) of production (city, county, and State or foreign country). **Not applicable.**

6. Discount from list prices or statement of net price. **Prices shown are NET prices. Basic discounts have been deducted.**

7. Quantity discounts. **None.**

8. Prompt payment terms. Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions." **Not applicable.**

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9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Not applicable.**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Not applicable.**

10. Foreign items (list items by country of origin). **Not applicable.**

11a. Time of delivery. (Contractor insert number of days.) **Not applicable.**

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **Not applicable.**

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **Not applicable.**

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery. **Not applicable.**

12. F.O.B. point(s). **Not applicable.**

13a Ordering address(es). Contact: Barbara McFarland, President
Email: bmcfarland@mcfarlandtechnology.com Phone: (724) 699-3841

13b. Ordering procedures: **For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

14. Payment address(es).

McFarland Technology, Inc.
PO Box 252
New Wilmington, PA 16142

15. Warranty provision. **Not applicable.**

16. Export packing charges, if applicable. **Not applicable.**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **Not applicable.**

18. Terms and conditions of rental, maintenance, and repair. **Not applicable.**

19. Terms and conditions of installation (if applicable). **Not applicable.**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not applicable.**

20a. Terms and conditions for any other services (if applicable). **Not applicable.**

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21. List of service and distribution points (if applicable). **Not applicable.**

22. List of participating dealers (if applicable). **Not applicable.**

23. Preventive maintenance (if applicable). **Not applicable.**

24a Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants). **Not applicable.**

24b If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not applicable.

25 Data Universal Number System (DUNS) number. **13-589-2276**

26 Notification regarding registration in System for Award Management (SAM) database. **McFarland Technology, Inc.'s SAM registration is current, accurate, and complete.**

I-FSS-969 ECONOMIC PRICE ADJUSTMENT – FSS MULTIPLE AWARD SCHEDULE (OCT 2014) (ALTERNATE II – JUL 2016)

Price adjustments include price increases and price decreases. Adjustments will be considered, as follows.

(a) Contractors shall submit price decreases anytime during the contract period in which they occur. Price decreases will be handled in accordance with the provisions of the Price Reductions clause.

(b) There are two types of economic price adjustments (EPAs) possible under the Multiple Award Schedules (MAS) program for contracts not based on commercial catalogs or price lists, as described below. Price adjustments may be effective on or after the first 12 months of the contract period on the following basis.

(1) **Adjustments based on escalation rates negotiated prior to contract award.** Normally, when escalation rates are negotiated, they result in a fixed price for the term of the contract. No separate contract modification will be provided when increases are based on negotiated escalation rates. Price increases will be effective on the 12-month anniversary date of the contract effective date, subject to paragraph (f), below.

(2) **Adjustments based on an agreed-upon market indicator prior to award.** The market indicator, as used in this clause, means the originally released public index, public survey, or other public-based market indicator. The market indicator shall be the originally released index, survey, or market indicator, not seasonally adjusted, published by the [to be negotiated], and made available at [to be identified]. Any price adjustment shall be based on the percentage change in the designated (i.e. indicator identification and date) market indicator from the initial award to the latest available as of the anniversary date of the contract effective date, subject to paragraph (e), below. If the market indicator is discontinued or deemed no longer available or reliable by the Government, the Government and the Contractor will mutually agree to a substitute. The contract modification reflecting the price adjustment will be effective upon approval by the Contracting Officer, subject to paragraph (g), below.

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(c) Notwithstanding the two economic price adjustments discussed above, the Government recognizes the potential impact of unforeseeable major changes in market conditions. For those cases where such changes do occur, the contracting officer will review requests to make adjustments, subject to the Government's examination of industry-wide market conditions and the conditions in paragraph (d) and (e), below. If adjustments are accepted, the contract will be modified accordingly. The determination of whether or not extra-ordinary circumstances exist rests with the contracting officer. The determination of an appropriate mechanism of adjustment will be subject to negotiations.

(d) Conditions of Price change requests under paragraphs b(2) and c above.

(1) No more than three increases will be considered during each succeeding 12-month period of the contract. (For succeeding contract periods of less than 12 months, up to three increases will be considered subject to the other conditions of subparagraph (b).)

(2) Increases are requested before the last 60 days of the contract period, including options.

(3) At least 30 days elapse between requested increases.

(4) In any contract period during which price increases will be considered, the aggregate of the increases during any 12-month period shall not exceed *SEE CLAUSE NOTE* percent of the contract unit price in effect at the end of the preceding 12-month period. The Government reserves the right to raise the ceiling when market conditions during the contract period support such a change.

(e) The following material shall be submitted with request for a price increase under paragraphs b(2) and c above:

(1) A copy of the index, survey, or pricing indicator showing the price increase and the effective date; and

(2) Any other documentation requested by the Contracting Officer to support the reasonableness of the price increase.

(f) The Government reserves the right to exercise one of the following options:

(1) Accept the Contractor's price increases, as requested, when all conditions of (b), (c), (d), and (e) of this clause are satisfied;

(2) Negotiate more favorable prices when the total increase requested is not supported; or,

(3) Decline the price increase when the request is not supported. The Contractor may remove the item(s) from the contract involved, pursuant to the Cancellation Clause of this contract.

(g) Effective Date of Increases: The increased contract prices shall apply to orders issued to the Contractor on or after the effective date of the contract modification.

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Note: Regulation I-FSS-969

The EPA Ceiling Limit for this clause is hereby established as 4% for the Human Capital Category, 5% for the Professional Services Category, 5% for the Travel Category and 10% for all other Large Categories.

NOTE: This clause applies to contracts participating in the Transactional Data Reporting (TDR) Pilot.

52.204-2 SECURITY REQUIREMENTS (AUG 1996)

(a) This clause applies to the extent that this contract involves access to information classified as “Confidential,” “Secret,” or “Top Secret.”

(b) The Contractor shall comply with –

(1) The Security Agreement ([DD Form 441](#)), including the National Industrial Security Program Operating Manual (DoD 5220.22-M); and

(2) Any revisions to that manual, notice of which has been furnished to the Contractor.

(c) If, subsequent to the date of this contract, the security classification or security requirements under this contract are changed by the Government and if the changes cause an increase or decrease in security costs or otherwise affect any other term or condition of this contract, the contract shall be subject to an equitable adjustment, as if the changes were directed under the Changes clause of this contract.

(d) The Contractor agrees to insert terms that conform substantially to the language of this clause, including this paragraph (d) but excluding any reference to the Changes clause of this contract, in all subcontracts under this contract that involve access to classified information.

52.217-9 OPTION TO EXTEND THE TERM OF THE CONTRACT (MAR 2000)

(a) The Government may extend the term of this contract by written notice to the Contractor within (to be determined at the task order level), provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least (to be determined at the task order level) days before the contract expires. The preliminary notice does not commit the Government to an extension.

(b) If the Government exercises this option, the extended contract shall be considered to include this option clause.

(c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed (to be determined at the task order level) (months) (years).

52.223-7 NOTICE OF RADIOACTIVE MATERIALS (JAN 1997)

(a) The Contractor shall notify the Contracting Officer or designee, in writing, (to be determined at the task order level) days prior to the delivery of, or prior to completion of, any servicing required by this contract of items containing either (1) radioactive material requiring specific licensing under the regulations issued pursuant to the Atomic Energy Act of 1954, as amended, as set forth in Title 10 of the Code of Federal Regulations, in effect on the date of this contract, or (2) other radioactive material not requiring specific licensing in which the specific activity is greater than 0.002 microcuries per gram or the activity per item equals or exceeds 0.01 microcuries. Such notice shall specify the part or parts of the items which contain radioactive materials, a description of the materials, the name and activity of the isotope, the manufacturer

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of the materials, and any other information known to the Contractor which will put users of the items on notice as to the hazards involved (OMB No. 9000-0107).

(b) If there has been no change affecting the quantity of activity, or the characteristics and composition of the radioactive material from deliveries under this contract or prior contracts, the Contractor may request that the Contracting Officer or designee waive the notice requirement in paragraph (a) of this clause. Any such request shall—

(1) Be submitted in writing;

(2) State that the quantity of activity, characteristics, and composition of the radioactive material have not changed; and

(3) Cite the contract number on which the prior notification was submitted and the contracting office to which it was submitted.

(c) All items, parts, or subassemblies which contain radioactive materials in which the specific activity is greater than 0.002 microcuries per gram or activity per item equals or exceeds 0.01 microcuries, and all containers in which such items, parts, or subassemblies are delivered to the Government shall be clearly marked and labeled, as required by the latest revision of MIL-STD 129 in effect on the date of the contract.

(d) This clause, including this paragraph (d), shall be inserted in all subcontracts for radioactive materials meeting the criteria in paragraph (a) of this clause.

52.232-40 PROVIDING ACCELERATED PAYMENTS TO SMALL BUSINESS SUBCONTRACTORS (DEC 2013)

(a) Upon receipt of accelerated payments from the Government, the Contractor shall make accelerated payments to its small business subcontractors under this contract, to the maximum extent practicable and prior to when such payment is otherwise required under the applicable contract or subcontract, after receipt of a proper invoice and all other required documentation from the small business subcontractor.

(b) The acceleration of payments under this clause does not provide any new rights under the Prompt Payment Act.

(c) Include the substance of this clause, including this paragraph (c), in all subcontracts with small business concerns, including subcontracts with small business concerns for the acquisition of commercial items.

552.228-5 GOVERNMENT AS ADDITIONAL INSURED (JAN 2016)

(a) This clause supplements the requirements set forth in FAR clause 52.228-5, Insurance—Work on a Government Installation.

(b) Each insurance policy required under this contract, other than workers' compensation insurance, shall contain an endorsement naming the United States as an additional insured with respect to operations performed under this contract. The insurance carrier is required to waive all subrogation rights against any of the named insured.

552.238-100 TRANSSHIPMENTS (MAY 2019)

(a) The Contractor shall complete two (2) DD Forms 1387, Military Shipment Labels and, if applicable, four copies of DD Form 1387-2, Special Handling/Data Certification-used when shipping chemicals, dangerous cargo, etc.

(1) Two copies of the DD Form 1387 will be attached to each shipping container delivered to the port Transportation Officer for subsequent transshipment by the Government, as otherwise provided for under the terms of this contract.

(2) These forms will be attached to one end and one side, not on the top or bottom, of the container.

(3) The Contractor will complete the bottom line of these forms, which pertains to the number of pieces, weight and cube of each piece, using U.S. weight and cubic measures. Weights will be rounded off to the nearest pound. (One kg = 2.2 U.S. pounds; one cubic meter = 35.3156 cubic feet.)

(b) In addition, if the cargo consists of chemicals, or is dangerous, one copy of the DD Form 1387-2 will be attached to the container, and three copies will be furnished to the Transportation Officer with the Bill of Lading.

(c) Dangerous cargo will not be intermingled with non-dangerous cargo in the same container.

(d) Copies of the above forms and preparation instructions will be obtained from the ordering activity issuing the Delivery Order. Reproduced copies of the forms are acceptable.

(e) Failure to include DD Form 1387, and DD Form 1387-2, if applicable, on each shipping container will result in rejection of shipment by the port Transportation Officer.

552.238-101 FOREIGN TAXES AND DUTIES (MAY 2019)

Prices offered must be net, delivered, f.o.b. to the destinations accepted by the Government.

(a) The Contractor warrants that such prices do not include any tax, duty, customs fees, or other foreign Governmental costs, assessments, or similar charges from which the U.S. Government is exempt.

(b) Standard commercial export packaging, including containerization, if necessary, packaging, preservation, and/or marking are included in the pricing offered and accepted by the Government.

552.238-106 INTERPRETATION OF CONTRACT REQUIREMENTS (MAY 2019)

No interpretation of any provision of this contract, including applicable specifications, shall be binding on the Government, unless furnished or agreed to in writing by the Contracting Officer or his designated representative.

552.238-112 DEFINITION (FEDERAL SUPPLY SCHEDULES) – NON-FEDERAL ENTITY (MAY 2019)

Ordering activity (also called “ordering agency” and “ordering office”) means an eligible ordering activity (see [552.238-113](#)), authorized to place orders under Federal Supply Schedule contracts.

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552.238-113 SCOPE OF CONTRACT (ELIGIBLE ORDERING ACTIVITIES) (MAY 2019)

(a) For Special Item Number 132-53, Wireless Services ONLY, limited geographic coverage (consistent with the Offeror's commercial practice) may be proposed. This solicitation is issued to establish contracts which may be used on a nonmandatory basis by the agencies and activities named below, as a source of supply for the supplies or services described herein, for domestic and/or overseas delivery:

- (1) Executive agencies (as defined in FAR Subpart 2.1), including non-appropriated fund activities, as prescribed in 41 CFR 101-26.000;
- (2) Government contractors authorized in writing by a Federal agency pursuant to FAR 51.1;
- (3) Mixed ownership Government corporations (as defined in the Government Corporation Control Act);
- (4) Federal Agencies, including establishments in the legislative or judicial branch of government (except the Senate, the House of Representatives, the Architect of the Capitol, and any activities under the direction of the Architect of the Capitol).
- (5) The District of Columbia;
- (6) Tribal governments, when authorized under 25 USC 450j(k);
- (7) Tribes or tribally designated housing entities, pursuant to 25 U.S.C. 4111(j);
- (8) Qualified Nonprofit Agencies, as authorized under 40 USC 502(b); and
- (9) Organizations, other than those identified in paragraph (d) of this clause, authorized by GSA pursuant to statute or regulation to use GSA as a source of supply.

(b) *Definitions.*

“Domestic delivery” is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

“Overseas delivery” is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. territories

(c) Offerors are requested to check one of the following boxes:

- Contractor will provide domestic and overseas delivery.
- Contractor will provide overseas delivery only.
- X Contractor will provide domestic delivery only.

(d) The following activities may place orders against Schedule contracts:

- (1) State and local government may place orders against Schedule 70 contracts, and Consolidated Schedule contracts containing information technology Special Item Numbers, and Schedule 84 contracts, on an optional basis; PROVIDED, the Contractor accepts order(s) from such activities;

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- (2) The American National Red Cross may place orders against Federal Supply Schedules for products and services in furtherance of the purposes set forth in its Federal charter (36 U.S.C. 300102); PROVIDED, the Contractor accepts order(s) from the American National Red Cross; and
- (3) Other qualified organizations, as defined in Section 309 of the Robert T. Stafford Disaster Relief and Emergency Assistance Act (42 U.S.C. 5152), may place orders against Federal Supply Schedules for products and services determined to be appropriate to facilitate emergency preparedness and disaster relief and set forth in guidance by the Administrator of General Services, in consultation with the Administrator of the Federal Emergency Management Agency; PROVIDED, the Contractor accepts order(s) from such activities;
- (4) State and local governments may place orders against Federal Supply Schedules for goods or services determined by the Secretary of Homeland Security to facilitate recovery from a major disaster, declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act (42 U.S.C. 5121, et seq.), to facilitate disaster preparedness or response, or to facilitate recovery from terrorism or nuclear, biological, chemical, or radiological attack; PROVIDED, the Contractor accepts order(s) from such activities.
- (e) Articles or services may be ordered from time to time in such quantities as may be needed to fill any requirement, subject to the Order Limitations thresholds, which will be specified in resultant contracts. Overseas activities may place orders directly with schedule contractors for delivery to CONUS port or consolidation point.
- (f) (1) The Contractor is obligated to accept orders received from activities within the Executive branch of the Federal Government.
- (2) The Contractor is not obligated to accept orders received from activities outside the Executive branch; however, the Contractor is encouraged to accept such orders. If the Contractor elects to accept such orders, all provisions of the contract shall apply, including clause 52.232-36 *Payment by Third Party*. If the Contractor is unwilling to accept such orders, and the proposed method of payment is not through the Credit Card, the Contractor shall return the order by mail or other means of delivery within 5 workdays from receipt. If the Contractor is unwilling to accept such orders, and the proposed method of payment is through the Credit Card, the Contractor must so advise the ordering activity within 24 hours of receipt of order. (Reference clause 52.232-36 *Payment by Third Party*.) Failure to return an order or advise the ordering activity within the time frames of this paragraph shall constitute acceptance whereupon all provisions of the contract shall apply.
- (g) The Government is obligated to purchase under each resultant contract a guaranteed minimum of \$2,500 (two thousand, five hundred dollars) during the contract term.
- (h) All users of GSA's Federal Supply Schedules, including non-Federal users, shall use the schedules in accordance with the ordering guidance provided by the Administrator of General Services. GSA encourages non-Federal users to follow the Schedule Ordering Procedures set forth in the Federal Acquisition Regulation (FAR) 8.4, but they may use different established competitive ordering procedures, if such procedures are needed to satisfy their state and local acquisition regulations and/or organizational policies.

552.238-114 USE OF FEDERAL SUPPLY SCHEDULE CONTRACTS BY NON-FEDERAL ENTITIES (MAY 2019)

(a) If an entity identified in paragraph (d) of the clause at 552.238-113, *Scope of Contract (Eligible Ordering Activities)*, elects to place an order under this contract, the entity agrees that the order shall be subject to the following conditions.

(1) When the Contractor accepts an order from such an entity, a separate contract is formed which incorporates by reference all the terms and conditions of the Schedule contract, except the Disputes clause, the patent indemnity clause, and the portion of the Commercial Item Contract Terms and Conditions that specifies, "Compliance with laws unique to Government contracts," (which applies only to contracts with entities of the Executive branch of the U.S. Government). The parties to this new contract, which incorporates the terms and conditions of the Schedule contract, are the individual ordering activity and the Contractor. The U.S. Government shall not be liable for the performance or nonperformance of the new contract. Disputes which cannot be resolved by the parties to the new contract may be litigated in any State or Federal court with jurisdiction over the parties, applying Federal procurement law, including statutes, regulations, and case law, and, if pertinent, the Uniform Commercial Code. To the extent authorized by law, parties to this new contract are encouraged to resolve disputes through Alternative Dispute Resolution. Likewise, a Blanket Purchase Agreement (BPA), although not a contract, is an agreement that may be entered into by the Contractor with such an entity and the Federal Government is not a party.

(2) Where contract clauses refer to action by a Contracting Officer or a Contracting Officer of GSA, that shall mean the individual responsible for placing the order for the ordering activity (e.g., FAR 52.212-4 at paragraph (f) and FSS clause I-FSS-249 B).

(3) As a condition of using this contract, eligible ordering activities agree to abide by all terms and conditions of the Schedule contract, except for those deleted clauses or portions of clauses mentioned in paragraph (a)(1) of this clause. Ordering activities may include terms and conditions required by statute, ordinance, regulation, order, or as otherwise allowed by State and local government entities as a part of a statement of work (SOW) or statement of objective (SOO) to the extent that these terms and conditions do not conflict with the terms and conditions of the Schedule contract. The ordering activity and the Contractor expressly acknowledge that, in entering into an agreement for the ordering activity to purchase goods or services from the Contractor, neither the ordering activity nor the Contractor will look to, primarily or in any secondary capacity, or file any claim against the United States or any of its agencies with respect to any failure of performance by the other party.

(4) The ordering activity is responsible for all payments due the Contractor under the contract formed by acceptance of the ordering activity's order, without recourse to the agency of the U.S. Government, which awarded the Schedule contract.

(5) The Contractor is encouraged, but not obligated, to accept orders from such entities. The Contractor may, within 5 days of receipt of the order, decline to accept any order, for any reason. The Contractor shall fulfill orders placed by such entities, which are not declined within the 5-day period.

(6) The supplies or services purchased will be used for governmental purposes only and will not be resold for personal use. Disposal of property acquired will be in accordance with the established procedures of the ordering activity for the disposal of personal property.

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(b) If the Schedule Contractor accepts an order from an entity identified in paragraph (d) of the clause at [552.238-113](#), *Scope of Contract (Eligible Ordering Activities)*, the Contractor agrees to the following conditions.

(1) The ordering activity is responsible for all payments due the Contractor for the contract formed by acceptance of the order, without recourse to the agency of the U.S. Government, which awarded the Schedule contract.

(2) The Contractor is encouraged, but not obligated, to accept orders from such entities. The Contractor may, within 5 days of receipt of the order, decline to accept any order, for any reason. The Contractor shall decline the order using the same means as those used to place the order. The Contractor shall fulfill orders placed by such entities, which are not declined within the 5-day period.

(c) In accordance with clause [552.238-80](#), Industrial Funding Fee and Sales Reporting, the Contractor must report the quarterly dollar value of all sales under this contract. When submitting sales reports, the Contractor must report two dollar values for each Special Item Number:

(1) The dollar value for sales to entities identified in paragraph (a) of the clause at [552.238-113](#), *Scope of Contract (Eligible Ordering Activities)*; and

(2) The dollar value for sales to entities identified in paragraph (d) of clause [552.238-113](#), *Scope of Contract (Eligible Ordering Activities)*.

552.238-84 DISCOUNTS FOR PROMPT PAYMENT (MAY 2019)

(a) Discounts for early payment (hereinafter referred to as “discounts” or “the discount”) will be considered in evaluating the relationship of the Offeror's concessions to the Government vis-a-vis the Offeror's concessions to its commercial and Federal non-schedule customers, but only to the extent indicated in this clause.

(b) Discounts will not be considered to determine the low Offeror in the situation described in the “Offers on Identical Products” provision of this solicitation.

(c) Uneconomical discounts will not be considered as meeting the criteria for award, established by the Government. In this connection, a discount will be considered uneconomical if the annualized rate of return for earning the discount is lower than the “value of funds” rate, established by the Department of the Treasury and published quarterly in the Federal Register. The “value of funds” rate applied will be the rate in effect on the date specified for the receipt of offers.

(d) Discounts for early payment may be offered either in the original offer or on individual invoices, submitted under the resulting contract. Discounts offered will be taken by the ordering activity, if payment is made within the discount period specified.

(e) Discounts that are included in offers become a part of the resulting contracts and are binding on the Contractor for all orders placed under the contract. Discounts offered only on individual invoices will be binding on the Contractor only for the particular invoice on which the discount is offered.

(f) In connection with any discount offered for prompt payment, time shall be computed from the date of the invoice. For the purpose of computing the discount earned, payment shall be considered to have been

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made on the date which appears on the payment check or the date on which an electronic funds transfer was made.

552.238-85 CONTRACTOR'S BILLING RESPONSIBILITIES (MAY 2019)

(a) The Contractor is required to perform all billings made pursuant to this contract. However, if the Contractor has dealers that participate on the contract and the billing/payment process by the Contractor for sales made by the dealer is a significant administrative burden, the following alternative procedures may be used. Where dealers are allowed by the Contractor to bill ordering activities and accept payment in the Contractor's name, the Contractor agrees to obtain from all dealers participating in the performance of the contract a written agreement, which will require dealers to

- (1) Comply with the same terms and conditions as the Contractor for sales made under the contract;
- (2) Maintain a system of reporting sales under the contract to the manufacturer, which includes
 - (i) The date of sale;
 - (ii) The ordering activity to which the sale was made;
 - (iii) The service or supply/model sold;
 - (iv) The quantity of each service or supply/model sold;
 - (v) The price at which it was sold, including discounts; and
 - (vi) All other significant sales data.
- (3) Be subject to audit by the Government, with respect to sales made under the contract; and
- (4) Place orders and accept payments in the name of the Contractor in care of the dealer.

(b) An agreement between a Contractor and its dealers, pursuant to this procedure, will not establish privity of contract between dealers and the Government.

552.238-87 DELIVERY PRICES (MAY 2019)

(a) Prices offered must cover delivery, as provided below, to destinations located within the 48 contiguous States and the District of Columbia.

- (1) Delivery to the door of the specified Government activity by freight or express common carriers on articles for which store-door delivery is provided, free or subject to a charge, pursuant to regularly published tariffs duly filed with the Federal and/or State regulatory bodies governing such carrier; or, at the option of the Contractor, by parcel post on mailable articles, or by the Contractor's vehicle. Where store-door delivery is subject to a charge, the Contractor shall place the notation, "Delivery Service Requested," on bills of lading covering such shipments, and pay such charge and add the actual cost thereof as a separate item to this invoice.
- (2) Delivery to siding at destinations when specified by the ordering office, if delivery is not covered under paragraph (a)(1) of this section.
- (3) Delivery to the freight station nearest destination when delivery is not covered under paragraph (a)(1) or (2) of this section.

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(b) The Offeror shall indicate in the offer whether or not prices submitted cover delivery f.o.b. destination in Alaska, Hawaii, and the Commonwealth of Puerto Rico.

(c) When deliveries are made to destinations outside the contiguous 48 States; i.e., Alaska, Hawaii, and the Commonwealth of Puerto Rico, and are not covered by paragraph (b), above, the following conditions will apply:

(1) Delivery will be f.o.b. inland carrier, point of exportation (FAR 52.247-38), with the transportation charges to be paid by the Government from point of exportation to destination in Alaska, Hawaii, or the Commonwealth of Puerto Rico, as designated by the ordering office. The Contractor shall add the actual cost of transportation to destination from the point of exportation in the 48 contiguous States nearest to the designated destination. Such costs will, in all cases, be based upon the lowest regularly established rates on file with the Interstate Commerce Commission, the U.S. Maritime Commission (if shipped by water), or any State regulatory body, or those published by the U.S. Postal Service; and must be supported by paid freight or express receipt or by a statement of parcel post charges, including weight of shipment.

(2) The right is reserved to ordering agencies to furnish Government bills of lading.

552.238-97 PARTS AND SERVICE (MAY 2019)

(a) For equipment under items listed in the schedule of items or services on which offers are submitted, the Contractor represents by submission of this offer that parts and services (including the performing of warranty or guarantee service) are now available from dealers or distributors serving the areas of ultimate overseas destination or that such facilities will be established and will be maintained throughout the contract period. If a new servicing facility is to be established, the facility shall be established no later than the beginning of the contract period.

(b) Each Contractor shall be fully responsible for the services to be performed by the named servicing facilities, or by such facilities to be established, and fully guarantees performance of such services if the original service proves unsatisfactory.

(c) Contractors are requested to provide the Ordering Activity, the names and addresses of all supply and service points maintained in the geographic area in which the Contractor will perform. Please indicate opposite each point whether or not a complete stock of repair parts for items offered is carried at that point, and whether or not mechanical service is available.

552.238-98 CLAUSES FOR OVERSEAS COVERAGE (MAY 2019)

(a) 52.214-34 Submission of Offers in the English Language

(b) 52.214-35 Submission of Offers in U.S. Currency

(c) [552.238-90](#) Characteristics of Electric Current

(d) [552.238-91](#) Marking and Documentation Requirements Per Shipment

(e) [552.238-97](#) Parts and Service

(f) [552.238-99](#) Delivery Prices Overseas

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- (g) [552.238-100](#) Transshipments
- (h) [552.238-101](#) Foreign Taxes and Duties
- (i) 52.247-34 FOB Destination
- (j) 52.247-38 FOB Inland Carrier, Point of Exportation
- (k) 52.247-39 FOB Inland Point, Country of Importation

552.238-99 DELIVERY PRICES OVERSEAS (MAY 2019)

(a) Prices offered must cover delivery to destinations, as provided as follows.

(1) Direct delivery to consignee. F.O.B. Inland Point, Country of Importation (FAR 52.247-39).
(Offeror should indicate countries where direct delivery will be provided.)

(2) Delivery to overseas assembly point for transshipment when specified by the ordering activity,
if delivery is not covered under paragraph (1), above.

(3) Delivery to the overseas port of entry when delivery is not covered under paragraph (a)(1) or
(2) of this section.

(b) Geographic area(s)/countries/zones, which are intended to be covered, must be identified in the offer.

552.246-78 INSPECTION AT DESTINATION (JUL 2009)

Inspection of all purchases under this contract will be made at destination by an authorized Government representative.

I-FSS-973 PAYMENTS BY NON-FEDERAL ORDERING ACTIVITIES (MAY 2003)

If eligible non-federal ordering activities are subject to a State prompt payment law, the terms and conditions of the applicable State law apply to the orders placed under this contract by such activities. If eligible non-federal ordering activities are not subject to a State prompt payment law, the terms and conditions of the Federal Prompt Payment Act, as reflected in Federal Acquisition Regulation clause 52.232-25, *Prompt Payment*, or 52.212-4, *Contract Terms and Conditions—Commercial Items*, apply to such activities in the same manner as to Federal ordering activities.

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LABOR CATEGORY DESCRIPTIONS

Code	Labor Category	Description	Education/Experience
AN1	Analyst 1	Under close supervision, performs assigned portions of system analysis, engineering research, system design, programming, trade studies, data gathering, and documentation modification or development. The candidate must possess basic system engineering and/or business analytical skills.	Bachelor's degree in a related field or four (4) years of experience in a related field.
AN2	Analyst 2	Performs assigned portions of system design, research and evaluations, trade studies, technical and fiscal optimizations, reliability and maintainability evaluations, simulation analysis, and performance predictions. Has a background in hardware, software, business processes, and/or systems development. Assists in developing complex technical documentation and technical presentations. Participates in all phases of business analysis and/or system development, including planning, documentation, analysis, development, integration, testing, and acceptance.	Bachelor's degree in a related field and three (3) years of experience in a related field or seven (7) years of experience in a related field.
AN3	Analyst 3	Coordinates the development of overall system concepts, documentation, design, and technical approach to meet objectives. Expertise in business processes and in hardware and software engineering techniques and solutions. Performs top-level system analysis, engineering research and evaluations, trade studies, technical optimizations, high-level designs, and allocation of requirements to both hardware and software domains. Prepares technical documentation, conducts technical reviews, and delivers technical presentations. Coordinates system and business process development with emphasis on planning, analysis, system integration, unit and system testing, debugging, and acceptance phases.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in a related field.
AN4	Analyst 4	Leads the development of overall system concepts, documentation, design, and technical approach to meet objectives. Has leadership expertise in business processes and hardware and software engineering techniques and solutions. Initiates and directs top-level system analysis, engineering research and evaluations, trade studies, technical optimizations, high-level designs, and allocation of requirements to both hardware and software domains. Oversees and guides preparation of technical documentation, conduct of technical reviews, and delivery of technical presentations. Leads system and business process development, including planning, analysis, system integration, and unit, system, and acceptance testing.	Bachelor's degree in a related field and nine (9) years of experience in a related field or thirteen (13) years of experience in a related field.
AD1	Application Developer 1	Develops, installs, and debugs simple modules and subsystem software, including general purpose packages. Performs maintenance and prepares simple subroutine documentation from detailed specifications. Applies maintenance and systems upgrades, supplied by software vendors. Serves as a point of contact for resolution of simple software problems.	Associate's degree in a related field and two (2) years of experience in a related field or four (4) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
AD2	Application Developer 2	Develops, installs, and debugs moderately complex modules, systems, and subsystems software, including general purpose packages. Applies maintenance upgrades, supplied by software vendors. Serves as a point of contact for resolution of moderately complex software problems. Provides support in resolving outages and ensures minimal downtime. Monitors and maintains the system hardware and software configurations to ensure maximum performance.	Associate's degree in a related field and four (4) years of experience in a related field or six (6) years of experience in a related field.
AD3	Application Developer 3	Performs system analysis, design, integration, programming, documentation, and implementation of applications. Participates in all phases of software development with emphasis on integration, programming, testing, documentation, and acceptance phases. Applies standard business and data principles and methods to technical problems to arrive at solutions. Designs and prepares technical reports and related documentation.	Bachelor's degree in a related field and five (5) years of experience in a related field or nine (9) years of experience in a related field.
AD4	Application Developer 4	Performs and can lead software engineering, analysis, design, documentation, and implementation of very complex applications. Participates in all phases of software development with emphasis on planning, engineering, analysis, testing, and acceptance phases. Designs and prepares technical reports and related documentation. Prepares and delivers presentations and briefs, as required.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in a related field.
AD5	Application Developer 5	Leads development, installation, and maintenance of complex components and integrated system software, including specialized software packages. Provides a high level of technical expertise and guidance for resolution of software problems, including complex problems, pertaining to application programming. Monitors and implements changes to system hardware and software configurations to ensure maximum performance. Monitors and maintains the system software configurations to ensure maximum performance.	Bachelor's degree in a related field and seven (7) years of experience in a related field or eleven (11) years of experience in a related field.
AD6	Application Developer 6	Works with client engineers and scientists in developing advanced scientific software. Provides engineering/software engineering services, regarding scientific and engineering topics, such as computational fluid dynamics, verification and validation, statistical analysis, and quality engineering. Writes technical and user documentation.	Master's degree in a related field and seven (7) years of experience in a related field or thirteen (13) years of experience in a related field.
AD7	Application Developer 7	Works with client engineers and scientists in developing advanced scientific software. Supports client engineers and scientists in conducting scientific research. Provides engineering/software engineering services, regarding scientific and engineering topics, such as computational fluid dynamics, verification and validation, statistical analysis, and quality engineering. Writes technical and user documentation.	Doctoral degree in a related field and seven (7) years of experience in a related field or fifteen (15) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
BA1	Business Analyst 1	Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Develops functional requirements for complex, integrated systems.	High School diploma and two (2) years of experience in a related field.
BA2	Business Analyst 2	Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Develops functional requirements for complex, integrated systems.	Associate's degree in a related field and four (4) years of experience in a related field or six (6) years of experience in a related field.
BA3	Business Analyst 3	Supports the analyst and senior analyst in developing, updating, or modifying complex integrated systems. Performs assigned portions of system analysis, engineering research, system design, programming, trade studies, data gathering, and documentation modification or development. Possesses basic engineering and analytical skills to assist in the entire system development process.	Bachelor's degree in a related field and four (4) years of experience in a related field or eight (8) years of experience in a related field.
BA4	Business Analyst 4	Supports senior technical and engineering personnel, assisting in systems analysis and system design of complex, integrated systems. Performs assigned portions of system design, research and evaluations, trade studies, technical and fiscal optimizations, reliability and maintainability evaluations, simulation analysis, and performance predictions. Assists in developing complex technical documentation and technical presentations. Participates in all phases of system development, including planning, analysis, development, integration, testing, and acceptance.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in a related field.
CO1	Consultant 1	Participates in the planning, organizing, and performance of work, associated with projects. Contributes to the performance of project activities and preparation of work, related to the project, and uses the most current methods, tools, and techniques in performance. Provides technical expertise in a subject area. Assists in the analysis and identification of business processes in requirements determination. Ensures that products meet quality standards. Assists in planning work efforts and ensures that schedules and budgets are in line with project objectives.	Bachelor's degree in a related field and four (4) years of experience in a related area or eight (8) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
CO2	Consultant 2	Participates in the planning, organizing, management, and performance of work, associated with the tasks that are important to the project. Contributes in the performance of project activities and preparation of work products. Provides technical expertise in a subject area. Assists in the analysis and identification of business processes in requirements determination. Makes sure that the methods, tools, and techniques applied in performance are the most current. Monitors the quality of work products to make sure products meet quality standards. Assists in planning work efforts to ensure that schedules and budgets are in line with project objectives.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in related field.
CO3	Consultant 3	Plans, organizes, staffs, directs, and manages performance of work, associated with tasks that are relevant to the project. Provides technical expertise in a subject area. Assists in the analysis and identification of business processes in requirements determination. Contributes to project work and activities. Ensures developed products meet quality standards. Supports schedules and budgets.	Bachelor's degree in a related field and eight (8) years of experience in a related field or twelve (12) years of experience in a related field.
CO4	Consultant 4	Initiates and oversees the performance of project tasks. Provides guidance and expertise to project staff, making sure that methods, tools, and techniques are the most current. Provides technical expertise in a subject area. Oversees the analysis and identification of business processes in requirements determination. Ensures compliance with all applicable standards. Manages schedules and budgets.	Master's degree in a related field and eight (8) years of experience in a related field or fourteen (14) years of experience in a related field.
DM1	Database Management Specialist 1	Performs tasks associated with database management. Supports the development, implementation, and maintenance of single-tier system databases. Develops data queries and system documentation. Administers tables, indexes, queries, and files for database systems. Executes scripts, according to specifications. Performs and monitors backup and restore operations. Provides first-level troubleshooting.	Bachelor's degree in a related field and two (2) years of experience in a related field or six (6) years of experience in a related field.
DM2	Database Management Specialist 2	Performs tasks associated with database management in support of project requirements, including designing databases, writing code, maintaining databases, systems analysis, programming, and data collection and analysis. Provides for expansion of database systems, as required, while maintaining database and business rule integrity. Can perform all tasks of Database Management Specialist 1 role above. Performs data modeling and can implement physical and logical database designs.	Bachelor's degree in a related field and four (4) years of experience in a related field or eight (8) years of experience in a related field.
DM3	Database Management Specialist 3	Manages the development of database projects. Plans and budgets staff and database resources. Prepares and delivers presentations on database concepts. Provides daily supervision and direction to support staff. Can perform all tasks of Database Management Specialist 1 and 2 roles above. Uses best available performance and monitoring tools to maintain databases.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
DS1	Documentation Specialist	Gathers, analyzes, and composes technical information, conducts research, and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.	Associate's degree in a related field or two (2) years of experience in a related field.
HN1	Hardware/Network Specialist 1	Provides services for electronic assembly, mechanical assembly, installation, and repair of electronic and digital circuits and equipment. Operates test equipment and reads schematic/wire diagrams. Performs electronic and mechanical tests in accordance with written test procedures.	Associate's degree in a related field or two (2) years of experience in a related field.
HN2	Hardware/Network Specialist 2	Provides services for electronic assembly, mechanical assembly, installation, testing, and troubleshooting of electronic equipment, subsystems, electro-mechanical systems, and automated computing/display equipment. Operates and uses electronic test equipment. Reads and interprets schematic diagrams, wire lists, and drawings. Uses and operates PC-based computer systems, networks, and terminals.	Associate's degree in a related field and two (2) years of experience in a related field or four (4) years of experience in a related field.
IS1	Internet Specialist 1	Provides systems analysis, design, and development support for customer web sites. Performs graphic design. Develops web sites and web-based applications. Maintains overall web site functionality and content.	Bachelor's degree in a related field and two (2) years of experience in a related field or six (6) years of experience in a related field.
IS2	Internet Specialist 2	Provides systems analysis, design, and development support for customer web sites. Consults with users to determine systems and content requirements. Performs graphic design. Develops web sites and web-based applications. Maintains overall web site functionality and content.	Bachelor's degree in a related field and four (4) years of experience in a related field or eight (8) years of experience in a related field.
IS3	Internet Specialist 3	Provides a wide set of disciplines for planning, analysis, design, and construction of web-based applications. Consults with users to determine systems and content requirements. Designs architecture, including software, hardware, and communications to support requirements and interfaces. Ensures systems are compatible and in compliance with standards.	Bachelor's degree in a related area and six (6) years of experience in a related field or ten (10) years of experience in a related field.
IT1	IT Professional 1	Performs systems analysis, design, integration, programming, documentation, and implementation of basic applications. Supports other IT Professionals. Participates in all phases of software and/or network engineering with emphasis on integration, testing, documentation, and acceptance phases. Applies standard business and data principles and methods to technical problems to arrive at solutions. Designs and prepares technical reports and related documentation.	Bachelor's degree in a related field and three (3) years of experience in a related field or seven (7) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
IT2	IT Professional 2	Performs systems analysis, design, integration, programming, documentation, and implementation of moderately complex applications. Participates in all phases of software and/or network engineering with emphasis on integration, testing, documentation, and acceptance phases. Applies standard business and data principles and methods to technical problems to arrive at solutions. Designs and prepares technical reports and related documentation. Responsible for ensuring the quality of services delivered for particular tasks.	Bachelor's degree in a related field and five (5) years of experience in a related field or nine (9) years of experience in a related field.
IT3	IT Professional 3	Performs and can lead systems engineering, analysis, design, documentation, and implementation of very complex applications. Participates in all phases of software and/or network engineering with emphasis on planning, engineering, analysis, testing, and acceptance phases. Designs and prepares technical reports and related documentation. Prepares and delivers presentations and briefs, as required.	Bachelor's degree in a related field and seven (7) years of experience in a related field or eleven (11) years of experience in a related field.
IT4	IT Professional 4	Leads systems engineering, analysis, design, documentation, and implementation of very complex applications. Leads in all phases of software and/or network engineering with emphasis on planning, engineering, analysis, testing, and acceptance phases. Designs and prepares technical reports and related documentation. Prepares and delivers presentations and briefs, as required.	Bachelor's degree in a related field and nine years (9) of experience in a related field or thirteen (13) years of experience in a related field.
IT5	IT Professional 5	Manages systems engineering, analysis, design, documentation, and implementation of very complex applications. Manages all phases of software and/or network engineering with emphasis on planning, engineering, analysis, testing, and acceptance phases. Designs and prepares technical reports and related documentation. Prepares and delivers presentations and briefs, as required.	Master's degree in a related field and nine (9) years of experience in a related field or fifteen (15) years of experience in a related field.
PG1	Program Manager 1	Provides project management/administrative support and coordination to a complex contract, project, task(s), or business unit. Duties may include contract accounting and reporting, project scheduling and management, tracking annual fiscal plans and monthly updates, payroll/personnel processing, maintenance and reporting, contract administration, purchasing, facility leasing, and service administration. Maintains contract budgets, prepares contract billing, and estimates materials, equipment, production costs, and delivery schedules. Responsible for providing support to other Program Managers in the preparation and analysis of complex project financial and scheduling data and other complex contract, project, or business-related tasks. Establishes and defines program plan requirements and directs or performs in-depth studies to determine optimum program plans. Performs complex financial/administrative reporting, and prepares complex financial/administrative reports and distributes them to customer/user organizations. Performs non-routine analysis and prepares non-routine financial reports.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
PG2	Program Manager 2	Responsible for the performance of relatively small projects or a definable portion of a larger program, in accordance with contract requirements, policies, procedures, and guidelines. Directs and supervises all support resources for the performance of project assignments and activities. Manages the technical direction of a project through design, implementation, and testing, in accordance with project objectives. Trains and directs employee work activities. Directs and supervises support resources for the performance of project assignments and activities. Manages the technical direction of a project through design, implementation, and testing, in accordance with project objectives. Creates a method of change management, including ownership of a documentation library, communication plans, and process training. Responsible for complex program management tasks and development of standards and processes for scheduling, administration, and accounting. Provides thought leadership to project analyses and process improvement activities. Responsible for driving recommendations through to implementation. Works to identify, analyze, and define project/program requirements and scope. Responsible authority for planning, directing, coordinating, administering, and executing overall program. Assists with budget, staff, and other resources necessary to accomplish the goals and/or objectives of the program group/function. Applies a wide range of tools, such as Earned Value Management (EVM), Lean Six Sigma, and Project Management Body of Knowledge (PMBOK).	Bachelor's degree in a related field and eight (8) years of experience in a related field or twelve (12) years of experience in a related field.
PG3	Program Manager 3	Responsible for the performance of a relatively significant program or multiple smaller programs, in accordance with contract requirements, policies, procedures and guidelines. Defines, launches, and drives mission-critical strategic and operational initiatives in core programs. Responsible for complex program management tasks, including the execution of standards and processes for scheduling, administration, and accounting. Creates a method of change management, including ownership of a documentation library, communication plans, and process training. Responsible for driving recommendations through to implementation. Provides thought leadership to project analyses and process improvement activities. Works to identify, analyze, and define project/program requirements and scope. Responsible authority for planning, directing, coordinating, administering, and executing overall program. Defines, acquires, and allocates budget, staff, and other resources necessary to accomplish the goals and/or objectives of the program. Applies a wide range of tools, such as EVM, Lean Six Sigma, and PMBOK.	Bachelor's degree in a related field and ten (10) years of experience in a related field or fourteen (14) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
PG4	Program Manager 4	Has the experience and skills necessary to perform the following tasks: manage substantial complex design, development, integration, testing, and documentation operations for multiple tasks. Organizes, directs, and coordinates planning and implementation of contract support activities. Interacts with customer personnel. Formulates and reviews project feasibility studies, determines costs, and ensures conformance to work standards. Interprets policies, purposes, and goals of the customer organizations for subordinates. Manages support for complex systems. Identifies, acquires, and uses company resources to achieve project technical objectives. Applies a wide range of tools, such as EVM, Lean Six Sigma, and PMBOK.	Bachelor's degree in a related field and twelve (12) years of experience in a related field or sixteen (16) years of experience in a related field.
PJ1	Project Manager 1	Provides project supervision and management for major program activities. Manages and directs technical project/program personnel to ensure objectives are met. Manages large projects involving multifunctional tasking and substantial complexity. Plans and supervises system life cycle support tasks/functions, including requirements definition, acquisition, integration, test and evaluation, fielding/installation, and disposition.	Bachelor's degree in a related field and eight (8) years of experience in a related field or twelve (12) years of experience in a related field.
PJ2	Project Manager 2	Provides project supervision and management for major program activities. Manages and directs technical project/program personnel to ensure objectives are met. Manages large projects involving multifunctional tasking and substantial complexity. Plans and supervises system life cycle support tasks/functions, including requirements definition, acquisition, integration, test and evaluation, fielding/installation, and disposition. Applies a wide range of tools, such as EVM, Lean Six Sigma, and PMBOK.	Bachelor's degree in a related field and ten (10) years of experience in a related field or fourteen (14) years of experience in a related field.
QA1	Quality Assurance Specialist 1	Supports basic quality assurance tasks and other Quality Assurance Specialists. Possesses knowledge and experience with quality concepts and principles, such as software testing, customer focus, management principles, continuous improvement methods, quality business processes, re-engineering methods, change methods, and process measurements.	Associate's degree in a related field and two (2) years of experience in a related field or four (4) years of experience in a related field.
QA2	Quality Assurance Specialist 2	Supports moderately complex quality assurance tasks. Executes basic quality assurance tasks. Possesses knowledge and experience with quality concepts and principles, such as customer focus, management principles, continuous improvement methods, quality business processes, re-engineering methods, change methods, and process measurements.	Bachelor's degree in a related field and four (4) years of experience in a related field or eight (8) years of experience in a related field.
QA3	Quality Assurance Specialist 3	Supports and executes moderately complex quality assurance tasks. Possesses demonstrated, extensive knowledge and experience with quality concepts and principles, such as customer focus, management principles, continuous improvement methods, quality business processes, re-engineering methods, change methods, and process measurements.	Bachelor's degree in a related field and six (6) years of experience in a related field or ten (10) years of experience in a related field.

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Code	Labor Category	Description	Education/Experience
QA4	Quality Assurance Specialist 4	Executes complex quality assurance projects and tasks. Advanced knowledge and experience with quality concepts and principles, such as customer focus, management principles, continuous improvement methods, quality business processes, re-engineering methods, change methods, and process measurements.	Bachelor's degree in a related field and eight (8) years of experience in a related field or twelve (12) years of experience in a related field.
TW1	Technical Writer 1	Performs technical writing, research, and editing functions to prepare briefings, manuals, and other contract deliverables to meet contract requirements. Responds to requests for information. Organizes material and completes writing assignments with regard to order, clarity, conciseness, style, and terminology. Prepares, distributes, and provides for the protection of technical documents.	Bachelor's degree in a related field and two (2) years of experience in a related field or six (6) years of experience in a related field.
TW2	Technical Writer 2	Designs, plans, writes, and produces documentation, including reports, manuals, and other project deliverables to meet contract requirements. Reviews and edits documents, developed by others, for accuracy and quality of content, organization, language, format consistency, and conformance with established standards. Ensures that final documents meet contract requirements and regulations.	Bachelor's degree in a related field and four (4) years of experience in a related field or eight (8) years of experience in a related field.
TS3	Training Support 3 (Lead)	Manages and leads training-related tasks, providing oversight of all aspects of development and implementation for these areas. Responsible for planning, organizing, directing, and coordinating the work of personnel executing the tasks and the involvement of other members of the integrated project team. Evaluates training feedback and executes process improvement initiatives to improve training delivery and content. Communicates directly with the client and senior stakeholders concerning training and training-related tasks. Provides training to client personnel.	Master's degree in a related field and five (5) years of experience in a related field or eleven (11) years of experience in a related field.

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PRICING

Labor Category	PRICE OFFERED TO GSA WITH IFF – CONTRACTOR SITE
	12/10/2015 - 12/09/2016
Analyst 1	\$57.00
Analyst 2	\$66.00
Analyst 3	\$76.00
Analyst 4	\$95.00
Application Developer 1	\$63.00
Application Developer 2	\$77.00
Application Developer 3	\$86.00
Application Developer 4	\$94.00
Application Developer 5	\$105.00
Application Developer 6	\$140.00
Application Developer 7	\$283.00
Business Analyst 1	\$68.51
Business Analyst 2	\$87.00
Business Analyst 3	\$92.39
Business Analyst 4	\$126.95
Consultant 1	\$86.50
Consultant 2	\$98.00
Consultant 3	\$110.00
Consultant 4	\$140.33
Database Management Specialist 1	\$86.00
Database Management Specialist 2	\$97.00
Database Management Specialist 3	\$116.00
Documentation Specialist	\$64.80
Hardware/Network Specialist 1	\$30.00
Hardware/Network Specialist 2	\$48.00
Internet Specialist 1	\$92.00
Internet Specialist 2	\$104.00
Internet Specialist 3	\$116.00
IT Professional 1	\$75.00
IT Professional 2	\$86.00
IT Professional 3	\$98.00
IT Professional 4	\$110.00
IT Professional 5	\$140.34
Program Manager 1	\$84.16
Program Manager 2	\$108.18
Program Manager 3	\$136.90
Program Manager 4	\$158.65
Project Manager 1	\$104.00
Project Manager 2	\$127.00
Quality Assurance Specialist 1	\$54.67
Quality Assurance Specialist 2	\$74.00
Quality Assurance Specialist 3	\$88.95
Quality Assurance Specialist 4	\$110.17
Technical Writer 1	\$58.51

McFarland Technology, Inc.
GS-35F-090DA

	PRICE OFFERED TO GSA WITH IFF – CONTRACTOR SITE
Labor Category	12/10/2015 - 12/09/2016
Technical Writer 2	\$74.77
Training Support 3 (Lead)	\$126.00